



Boyce Technologies installs a complete ApexFA SMT Flowline – exceeding expectations!

Lanham, MD - When, Charles Boyce, president of Boyce Technologies Inc. in NY, researched the market for an SMT product line that would fit their demanding profile for a best in class grade facility, the answer was clear – Apex Factory Automation had the solution.



Juan B., Anil R., and Nick C. with the SJ 520SPI and Mirae MR20LP

After an extensive process, Charles Boyce and his team selected the SJ Inno Tech stencil printer with on board 3D SPI, the Mirae pick and place model MR20LP with Linear Motors, and the Xavis H-130 OCT X-Ray with full 3D CT. These State of the Art platforms ensure the quality and reliability that the BTI team

desired in their new fully automated SMT electronic manufacturing flowline.

Boyce Technologies Inc. (BTI) is an innovative fully vertically integrated company based in Long Island City who manufactures advanced Public Safety Security and Communications Systems used in many large cities. These systems are used for emergency communications and must be easy to use and reliable, and now with full SMT process manufacturing in house, they can control and guarantee production quality. BTI is continually innovating and creating new products to serve the communications market, and with this new capability they have the flexibility to innovate to meet customer needs.



BTI President Charles Boyce

Juan Belliard, Principal Engineer at BTI, commented “Our Apex FA sales representative, Jarred Mandel, really listened to our needs, and working with the Apex FA team designed a flowline suited to our requirements and continually monitored the process from order through installation. When the equipment arrived, the Apex FA engineers did an excellent job with installation and training, supporting us through the entire process. Their team stayed several weeks to ensure not only that the line was installed and running, but that we were trained and fully comfortable running production.”

Charles Boyce added “Our goal was to purchase the Best in Class equipment for our new SMT production line. The Mirae MR20LP, SJ printer with built in 3DSPI, and Xavis Xray with full PCB 3D CT capability definitely fit the bill. From sales, service and setup, Apex FA went the extra mile to ensure our team was fully competent on this new equipment.”



BTI's new SMT line with Xavis 3D CT X-ray in the back

About Apex Factory Automation:

Apex Factory Automation and their team of advanced surface mount technology experts deliver thoughtfully tailored and reliably supported manufacturing solutions to meet client requirements. Their highly scalable solutions include the comprehensive range of Mirae pick and place machines, SJ Inno Tech Printers , and XAVIS X-Ray systems. Apex FA team partners with its clients to establish best-value and optimized SMT production solutions for

every manufacturing requirement – from low- to high-volume lines. For more information about Apex Factory Automation, visit www.apexfa.com.

Apex Factory Automation Contacts:	
Will Crist National Sales Manager Apex Factory Automation 4221 Forbes Blvd Lanham, MD 20706	Bob Drake Product Marketing Manager Apex Factory Automation 4221 Forbes Blvd Lanham, MD 20706
Tel: 1-888-323-4555, extension 130 Email: wcrist@apexfa.com Web: www.apexfa.com	Tel: 1-888-323-4555, extension 131 Email: bobdrake@apexfa.com Web: www.apexfa.com